
ThrivingSales.com

Attract, Engage & Retain Top Performers

Do you know what makes a top performer on your team?

Need to increase sales faster?

Are some of your sales team not a match for your product/service?

Do you need your team to be better prospectors and closers?

Let us show you how!

Studies show that 55% of sales people shouldn't be in sales at all, and 25% are selling the wrong product or service for their personality. With a Sales Assessment we can identify the characteristics that make up your top performers and create a benchmark customized for your team. You can then hire and coach to your top performer benchmark to quickly and easily increase sales.

Sales people who are "job fit" for the right company culture, product, and service ***produce 2.5 times the sales*** of those who are not. Job fit sales people sell more, complain less, are completely engaged with clients, and are more successful, resulting in a long term career with you.

What is the cost of a bad sales hire? Lost sales opportunities, broken client relationships, competition wedging in, poor team morale. It takes up to 1 year or more to train and integrate a new sales person. Can you afford to take any more chances with the wrong person? The Sales Assessment is extremely accurate and will provide you with valuable information you cannot acquire any other way.

Contact us for a consultation today!

shanson@thrivingsales.com

(905) 825-2907

www.thrivingsales.com