

Achieving ROI on Your Leadership Investment

Do you know what makes an effective Sales Leader?
What is the cost of poor leadership?
What are my leaders' strengths which I can capitalize on?
Who will make the best leaders for future leadership development?

Let us show you how!

A two year study of leadership behaviours with the greatest business impact clearly demonstrated that great leaders generate higher net incomes, up to **3.5 times more** per branch, and sales team engagement from **22% to 84%** with inspirational leaders.

By utilizing a Sales Leaders Assessment, you can discover 1) what characteristics make an effective sales leader in your organization, 2) the skills gaps your sales leaders should be focusing on, and 3) how to implement their new skills immediately into their work.

There are eighteen key Leadership Skill Sets that break down into 70 leadership competencies that can be measured quickly and easily. 25,000 companies agree these are the critical leadership behaviours that impact business outcomes.

Contact us for a consultation today!

shanson@thrivingsales.com

(905) 825-2907

www.thrivingsales.com